

CHEROKEE ASSOCIATION OF REALTORS® GAR CONFERENCE REPORT FORM

| Committee/Class Attended:_The Fair Housing | g Act 50 years later Date: | 2/7/18 |
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| State Director Name:Cammy Strickland | | |
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| Association Executive Report Submitted To: | Karen Cunningham | Date:2/9/18 |

Items Discussed:

A panel was present but most notably missing was someone from the LGBT Community. A couple of scenarios of Fair Housing is Prohibitive Practice: nothing available when there is and Steering: taking a client where you think they should go or fit into. HOA's can be held accountable if someone makes a complaint that they are being harassed in a neighborhood and HOA does nothing to help. Last year there were 28,188 complaints of Fair Housing- 55% of these were about disabilities. 19% was about race. One speaker highlighted on the Hispanic community. It is not so much about a language barrier but agents need to understand their culture. Family is very important and elders have a large say and opinion about housing options. Agents need to be accepting and understanding of this. Major barrier of Hispanics is access to credit. The term "credit invisible" was used. The Asian community has a similar issue. They are taught to save money and buy everything in cash resulting in "cash rich, credit poor". "No Other" campaign was launched. Census Bureau had no category for Asian Americans or Pacific Islanders; this group had to check "other". The No Other campaign called attention to this and they now have their own category to be counted.

Next panelist spoke on subject of color and affordable housing. Recommends the book
The Color of Law. Atlanta was the first city with public housing which is now Centennial
Park. In 1974 Inman Park was Red Lined. No banks would lend in this area. You could
only buy if you had cash. Early on, NAR was on the wrong side of housing. They
supported Freedom of Contract (if someone did not feel like selling home to certain
individuals, they shouldn't have to. A point was made that Atlanta is becoming
economically segregated. Too little affordable housing is being introduced to the market.
Last panelist was a REALTOR who is now in a wheelchair. This portion was more about
him overcoming his disability in the work environment. A very touching and optimistic
story. His father helps him show houses because most houses are not equipped with access
for his wheelchair. He studies the pictures and floorplans so he can answer all questions

| his clients might have. He does not identify as having a disability but a REALTOR with |
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| capabilities. He vowed he will walk again and works out 2 hours a day. Very inspirational! |
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| Thoughts (Relevancy to CAOR): |
| With this being the 50 th anniversary of Fair Housing, we should make this a big deal to our |
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| community and help educate and celebrate. Ideas of blasting to print media and social |
| media. Possibly setting up a tent or table at upcoming downtown (Canton, Woodstock, Ball |
| Ground) event that will already be drawing crowds. |
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| Cammy Strickland Signature |
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